

Past Keynote Speaking Engagements of Stephen Dent

Stephen Dent has presented for diverse organizations in various industries. A complete list of presentations and companies is shown below.

09/2006 *Putting Your Partnering Intelligence to Work* - Wells Fargo Technology Information Group, San Diego, CA

04/2006 *Building a Partnering Culture* - National Association of Branch Campus Administrators, Rochester, MN

03/2006 *Putting Your Partnering Intelligence to Work* - Premier Lease & Loan Services, 9th Annual Partner Summit, Tucson, AZ

09/2005 *Putting Your Partnering Intelligence to Work* - Wells Fargo Business Banking Services, Anaheim, CA

05/2005 *Putting Your Partnering Intelligence to Work* - Wells Fargo Wealth Management Executive Conference, San Francisco, CA

05/2005 *Putting Your Partnering Intelligence to Work* - Yorkshire Forward Virtual Enterprise Network Meetings, Leeds, Yorkshire, UK

05/2005 *Putting Your Partnering Intelligence to Work* - Nuclear Industry Association (UK), Newcastle, UK

12/2004 *Building Smart Partnerships* - Minnesota Council for Quality Conference, Minneapolis, MN

10/2004 *Putting Your Partnering Intelligence to Work* - Wells Fargo Business Development Annual Conference, Phoenix, AZ

10/2004 *Putting Your Partnering Intelligence to Work* - Minnesota Society for Human Resource Management, St. Cloud, MN

05/2004 *Putting Your Partnering Intelligence to Work* - Yorkshire Forward Virtual Enterprise Network Conference, Leeds, Yorkshire, UK

12/2003 *Building Partnerships That Work* - LegalTech Litigators and Leaders Conference, New York City, NY

10/2003 *Building Partnerships That Work* - LegalTech Litigators and Leaders Conference, Chicago, IL

08/2003 *Using Your Partnering Intelligence at Work* - GMAC RFC Executive Development Program, Minneapolis, MN

03/2003 *Increasing Your Partnering Intelligence to Improve the Effectiveness of Strategic Alliances* - Drug Information Association Annual Conference, Minneapolis, MN

02/2003 *Engineering a Partnering Culture for the Twenty-First Century* - Bayer Center for Non-Profit Management, Pittsburgh, PA

01/2003 *Host Partner Panel* - WEMCO Welding Equipment Manufacturing Committee's 7th Annual Conference, La Jolla, CA

01/2003 *Building Great Partnerships* - WEMCO Welding Equipment Manufacturing Committee's 7th Annual Conference, La Jolla, CA

01/2003 *What's Your Partnering Intelligence?* - EBENX Sales and Business Development Conference, Minneapolis, MN

12/2002 *Partner Relationship Management* - Marcus Evans Regional Conference Southeast Asia Jakarta, Indonesia

12/2002 *Partner Relationship Management* - Marcus Evans Regional Conference Southeast Asia Kuala Lumpur, Malaysia

11/2002 *Building your Partnering Capacity* - Paper Stock Industry Annual Meeting, Amelia Island, FL

11/2002 *Myth Collaboration is Difficult and Costly* - Bayer Center for Non-Profit Management, Pittsburgh, PA

08/2002 *Winning with Partnerships* - Joint Solutions Annual Partner Summit, Monterey, CA

02/2002 *Building a Partner Strategic Framework* - Partnership for Strategy Development, Phoenix, AZ

08/2001 *Building Great Partnerships* - Bank of America Executive Conference, Charlotte, NC

06/2001 *Using Your Partnering Intelligence to Strategically Position Delta Dental* - Northeast Delta Dental Management Conference, Manchester, VT

05/2001 *What's Your Partnering Intelligence?* - NASA Center Director's Colloquia Series, Greenbelt MD USA

01/2000 *Building a Win/Win Orientation* - Maryland State Highway Administration Contractor's Conference, Baltimore, MD

12/2000 *Introduction to Building Smart Partnerships* - Girl Scouts of the USA, New York City, NY

10/2000 *Smart Partnerships: Leveraging Strategic Alliances for Organizational Success* - Center for Non-Profit Management, Dallas, TX

10/2000 *Building Smart Partnerships* - HR Partnership Summit LRP Publications, San Diego, CA

10/2000 *Building a Partnering Infrastructure for Speed and Agility* - Linkage Smart Speed Conference, San Francisco, CA

09/2000 *Building Smart Partners* - Mortgage Bankers Association, Riverside, CA

02/2000 *Creating a Strategic Framework with Your Business Partners* - SWest President's Conference, Phoenix AZ

01/2000 *Building Smart Partnerships Creating a Strategic Framework* - Association for Educational Development and Quality Assurance, Denver, CO

12/1999 *Building Smart Partnerships* - GE-CLOE (Center for Learning and Organizational Excellence), Stamford CT

09/1998 *Building Smart Partners* - Wachovia Bank Executive Conference, Charlotte, NC